

# Fleet

Maintenance and Shop Supply Solutions  
Designed Around You



 **Barnes**  
DISTRIBUTION  
A business of BARNES GROUP INC

# DRIVING OUT COST ... DRIVING IN PROFITABILITY

Your fleet manager needs one supplier who offers a total solution. Barnes Distribution provides an unparalleled array of maintenance supplies and services designed to lower your total cost per mile and maximize your profitability.

Your parts and service manager needs one professional, knowledgeable sales representative, one purchase order, and one organized inventory management system.

Your mechanics and service technicians need quality products available, when they need them...keeping your fleet on the road.

No paper or parts chasing. No productivity downtime. No lost revenue.

Barnes Distribution...shift your savings into overdrive!

## Body Shop



1

- Body Repair Tape
- Fasteners
- Bristle Discs
- Flap Wheels
- Undercoating
- Adhesives
- Silicones
- Aerosol Sprays
- Welding Supplies

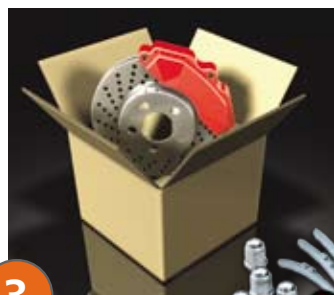
## Service Bays



2

- Brake Cleaners
- Degreasers
- Grease
- Lubricants
- Batteries
- Wheel Weights

## Parts Department



3

- Hydraulic Hoses
- Air Brake Fittings
- Gauges
- Mirrors
- Lights
- Taps/Drill Bits
- Grinding Wheels
- Radiator Hoses

## Building & Grounds



4

- Janitorial Supplies
- Maintenance Supplies
- Protective Clothing
- First Aid Supplies
- Storage Equipment
- Hand Cleaners
- Light Bulbs



# It's All About Service

Our unique service portfolio maximizes your profitability by focusing your employees on revenue generating activities.

- Increase employee productivity with our value added service
- Eliminate obsolete inventory and increase inventory turns
- Consolidate vendors and reduce transaction costs
- Consult with one of our product experts and prevent costly mistakes



## Technology to Free Your Time

Our state-of-the-art programs dramatically reduce acquisition costs to lower your total cost of ownership.

- Easy-to-use web-based programs
- Integrations with ERP and e-procurement systems
- EDI and EFT capabilities
- State-of-the-art website



## Complete Logistics



No other supplier gives you the confidence that Barnes Distribution's supply chain logistics can. We provide service to nearly every zip and postal code throughout the United States and Canada. In total, our logistics network ensures your mechanics have the right product, on time, every time.

- 24 hour order shipment
- 1 to 2 day order delivery
- Industry leading fill rates



## Products

As your primary supplier, Barnes Distribution stocks over 55,000 of the industry's leading brands including terminals, mini bulbs, wheel weights and bench chemicals, putting these critical shop supplies readily at your fingertips.

## The Barnes Distribution System Vendor Managed not Vendor Controlled

Our service model is designed to reduce the 'wastes' in your organization, while keeping you in the driver's seat. Whether you need a complete organizational overhaul or you simply need to rid your system of obsolete products, we tailor our services to meet your needs! We believe in vendor managed....not vendor controlled. You select the programs that fit your operation, and we'll do the rest.

- Advanced computer software designs the physical layout of your inventory storage area to increase your productivity
- Plan and manage your inventory procurement to ensure you have the right product when you need it
- Reduce the cost and physical constraint of obsolete items
- Streamline your inventory receiving and stocking process



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