

Truck Sales and Services

Maintenance and Shop Supply Solutions
Designed Around You



DRIVING OUT COST ... DRIVING IN PROFITABILITY

Your organization needs one supplier who offers a total solution. Barnes Distribution provides an unparalleled array of maintenance supplies and services designed to lower your total cost of ownership and maximize your profitability.

- Customer driven, vendor managed inventory programs ensure that shop supplies are available when you need them, where you need them
- Parts tapes that integrate with your systems to transform your supplies expense into profit
- PC+® Flash, the industry's top rated computerized key cutting machine, which generates incremental revenue for you

Barnes Distribution...shift your total cost of ownership into low gear!

Body Shop



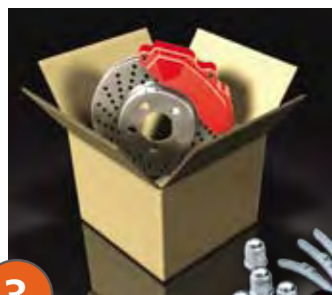
- Body Repair Tape
- Bristle Discs
- Flap Wheels
- Undercoating
- Adhesives
- Silicones
- Aerosol Sprays
- Welding Supplies

Service Department



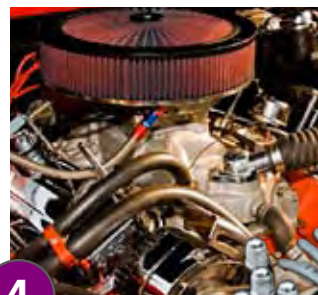
- Brake Cleaners
- Degreasers
- Grease
- Lubricants
- Batteries
- Wheel Weights

Retail Parts



- Cable Ties
- Wire Ties
- Tail Lights
- Oil
- Battery Cables
- Exhaust Clamps
- Grease Fittings
- Radiator Hoses

Parts Department



- Hydraulic Hoses
- Air Brake Fittings
- Gauges
- Mirrors
- Lights
- Taps/Drill Bits
- Grinding Wheels

It's All About Service

Our unique service portfolio maximizes your profitability by focusing your employees on revenue generating activities.

- Increase employee productivity with our value added service
- Eliminate obsolete inventory and increase inventory turns
- Consolidate vendors and reduce transaction costs
- Consult with one of our product experts and prevent costly mistakes



Technology to Free Your Time

Our state-of-the-art programs dramatically reduce acquisition costs to lower your total cost of ownership.

- Easy-to-use web-based programs
- Integrations with ERP and e-procurement systems
- EDI and EFT capabilities
- State-of-the-art website



Complete Logistics



No other supplier gives you the confidence that Barnes Distribution's supply chain logistics can. We provide service to nearly every zip and postal code throughout the United States and Canada. In total, our logistics network ensures your mechanics have the right product, on time, every time.

- 24 hour order shipment
- 1 to 2 day order delivery
- Industry leading fill rates



Products

As your primary supplier, Barnes Distribution stocks over 55,000 of the industry's leading brands including terminals, mini bulbs, wheel weights and bench chemicals, putting these critical shop supplies readily at your fingertips.

The Barnes Distribution System Vendor Managed not Vendor Controlled

Our service model is designed to reduce the 'wastes' in your organization, while keeping you in the driver's seat. Whether you need a complete organizational overhaul or you simply need to rid your system of obsolete products, we tailor our services to meet your needs! We believe in vendor managed....not vendor controlled. You select the programs that fit your operation, and we'll do the rest.

- Advanced computer software designs the physical layout of your inventory storage area to increase your productivity
- Plan and manage your inventory procurement to ensure you have the right product when you need it
- Reduce the cost and physical constraint of obsolete items
- Streamline your inventory receiving and stocking process



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